## Please provide the following Information about your business Please select what best describe your business. • Existing Business (in operation more than six (6) months) **Business Name** Form of Ownership Tippl Limited Liability Company (LLC) **Business Address** 200 S 21ST ST, STE 400A Lincoln, Nebraska 68510 **United States** Date the business was established Website Address 02/17/2021 https://tippl.app **Facebook Business Page** https://www.facebook.com/tipplapp/ **LinkedIn Business Page** https://www.linkedin.com/company/tipplapp/ **Instagram Business Page** https://www.instagram.com/tippl.app/ **Company representative First Name Last Name** Mark Wong **Phone Number Email** (970) 597-9987 mark@tippl.app **Name of Presenter** Mark Wong More about your business

Nature of business - include a brief description of the product/service and the nature of your market and what differentiates it from your competitors. Submit product brochures, links to social media sites, and any other company literature

Tippl is a cutting-edge mobile app subscription-based service that revolutionizes the way individuals support and engage with local businesses. The platform operates on a unique model that incentivizes users by providing daily complimentary alcoholic beverages as part of their subscription.

With a commitment to fostering local economies, Tippl encourages users to explore and patronize nearby establishments. The subscription-based structure not only enhances the user experience but also contributes to the sustainability of local businesses, creating a mutually beneficial ecosystem.

Users of the Tippl app enjoy the convenience of accessing a diverse range of daily free alcoholic beverages, fostering a sense of community and connectivity. The platform's innovative approach not only promotes local business growth but also provides an engaging and rewarding experience for subscribers.

By seamlessly integrating technology, community support, and the hospitality industry, Tippl emerges as a catalyst for positive change, encouraging a symbiotic relationship between consumers and local establishments. With its forward-thinking approach, Tippl is poised to redefine the dynamics of community engagement, supporting local businesses and enhancing the overall social and economic fabric.

### **Customer segment served**

Those 21+ that engage in bar, restaurant, social activities, social-sports (as well as the businesses that house said markets/items/themes).

#### Upload a 60 to 90 seconds Elevator Pitch Video

• Tippl

### **Headshot of the company's CEO**



#### **Brief background of Principal Officer(s)**

Mark is a seasoned multimedia developer, demonstrating proficiency in three languages: English, Chinese, and Swedish, with a unique focus on communication with machines. Throughout his professional trajectory, Mark has consistently elevated his skill set, showcasing a commitment to continuous improvement.

During his college years, Mark successfully balanced athletic pursuits as a dedicated member of the Track & Field team while actively pursuing coursework in diverse areas such as graphic design, marketing, advertising, public relations, web development, and various art forms, including glass blowing. This pursuit reflects a comprehensive approach to knowledge acquisition, establishing a well-rounded foundation.

Hailing from an economically challenged area in Stockholm, Sweden, Mark's upbringing has instilled in him a robust work ethic and a profound appreciation for life's intricacies.

Beyond his professional pursuits, Mark devotes a significant portion of his time to community service. His weekly contributions at Do Space, a local tech center, involve mentoring and assisting community members with techrelated challenges. Additionally, Mark actively engages with the Nebraska Chapter for the American Foundation for Suicide Prevention and The Furniture Project in Omaha, providing valuable support as a Web Development

volunteer. Regular involvement at Heartland Hope Mission, a local food bank, and participation in various one-day events for different organizations underscore his commitment to social impact.

Mark currently holds a noteworthy position as a member of the Greater Omaha Chamber's Young Professionals Leadership Committee. Furthermore, he serves as the Vice-Chair for the 2024 YP Summit, showcasing leadership and dedication. Additionally, as a second-year mentor for the University of Omaha's CBA Scholars Academy, Mark continues to contribute to the development of aspiring talents.

Does the business own all rights (including intellectual property) to the material submitted and presented for this competition?

Yes

Current status or stage of development of business: (e.g. working on prototype, produce in advanced development, etc.)

Currently live and in-operation.

# **Current sales revenue (dollar volume per month)**

What is your gross annual revenue? (dollar volume per year)

\$250.00 \$3,000.00

Number of employees (include principals)

# Projected Number of employees in 12 months

Projected number	of employees
in 24 months	

Part Time	Full Time
	2

Part Time	Full Time
2	

Part Time	Full Time
4	

Is this your primary business?	Is this your original concept?
Yes	Yes
Please specify your ethnicity.	What is your age?
Asian	30-45
Is the business owned by a veteran?	Is at least 51% of the business owned and controlled by a woman?
No	Yes
Is your company a small business?	Do you have any investors or partners?
Yes	No
Is your business currently licensed or registered in the State of Nebraska?	Is at least 51% of the business is owned, and controlled by an ethnic minority and please specify which one.
Yes	specify willer one.

Yes

#### Type of financing used to operate a business to date

• Personal Resources

Status of Business Plan		
In preparation and available by		
Indicate date available by		
02/29/2024		
Consent 1		
✓ I understand the Pitch Black Program is designed to support the Midlands African Chamber emerging businesses to succeed and thrive. Participating in the Pitch Black Program necessitates interaction with the assigned mentor, attendance at educational and networking sessions, and reporting to the Midlands African Chamber on business changes. Once selected as a Pitch Black participant, I must become a member of the Midlands African Chamber.		
Consent 2		
✓ By registering and participating in this program, I consent to the recording of my likeness, image and/or voice and authorize the Midlands African Chamber to use photographs, videos, and audio recordings containing my likeness, image and/or voice in any medium for any purpose		
Consent 3		
✓ I agree to the terms and conditions of the <u>Pitch Black Program</u> .		
Applicant's Name		
Mark Wong		
Applicant's Title		
Co-Founder		
Date	Signature	
02/03/2024	Mark Z. Wong	
Approved? (Admin-only)		
Approved		